

Commercial Banks and Thrifts in the District of Columbia - Business Development Contacts

| <b><u>Bank Name</u></b>                   | <b><u>Contact</u></b> | <b><u>Title</u></b>                           | <b><u>Address</u></b>                  | <b><u>Address</u></b> | <b><u>Phone Number</u></b> |
|---|-----------------------|---|--|-----------------------|----------------------------|
| Adams National Bank                       | Kathy Speakman        | Vice President                                | 1130 Connecticut Avenue, NW, Suite 200 | Washington, DC 20036  | (202) 772-3722             |
| Amalgamated Bank                          | Donna Guidotti        | Assistant Vice President                      | 1825 K Street, NW                      | Washington, DC 20006  | (202) 293-9800             |
| American Bank                             | Rafael Questa         | DC Branch Manager                             | 5600 Connecticut Avenue, NW            | Washington, DC 20015  | (202) 895-9070             |
| Bank of Georgetown*                       | Michael Fitzgerald    | President & CEO                               | 1001 Wisconsin Avenue, NW              | Washington, DC 20007  | (202) 965-1717             |
| BB&T                                      | Maria Salter          | Business Manager                              | 1909 K Street, NW, 2nd Floor           | Washington, DC 20006  | (202) 835-9230             |
| Chevy Chase Bank                          | Carol Richardson      | DC Area Executive                             | 701 Pennsylvania Ave, NW               | Washington, DC 20004  | (202) 737-4955             |
| City First Bank of DC                     | Jessica Rodriguez     | Branch Manager                                | 1432 U Street, NW                      | Washington, DC 20009  | (202) 243-7116             |
| Commerce Bank                             | Jim Harrison          | Branch Manager                                | 1753 Connecticut Avenue, NW            | Washington, DC 20009  | (202) 232-4837             |
| EagleBank                                 | Jackie Bruno          | Small Business Loan Officer                   | 1425 K Street, NW                      | Washington, DC 20005  | (202) 408-8411             |
|   | Sylvie Sluse          | Assistant Vice President                      | 1425 K Street, NW                      | Washington, DC 20005  | (202) 408-8411             |
| First Liberty National Bank               | Russel Grimes         | President                                     | 1146 19th Street, NW                   | Washington, DC 20036  | (202) 331-7031             |
| HSBC Bank                                 | Kevin Kavanah         | District Executive                            | 1130 Connecticut Avenue, NW            | Washington, DC 20036  | (202) 496-8760             |
| Independence FSB                          | Jack Hickman          | Loan Officer                                  | 1229 Connecticut Avenue, NW            | Washington, DC 20036  | (202) 628-5500             |
| Mercantile Safe Deposit and Trust Company | Andre Glover          | Office Community Branch Manager               | 1629 K Street, NW                      | Washington, DC 20006  | (202) 296-2321             |
| National Capital Bank of Washington       | James M. Didden       | Senior Vice President                         | 316 Pennsylvania Avenue, SE            | Washington, DC 20003  | (202) 546-8000             |
| OBA Bank                                  | Michael Horne         | Branch Operations Manager                     | 700 7th Street, NW                     | Washington, DC 20001  | (202) 628-7300             |
| PNC Bank                                  | Michael Harrold       | President                                     | 800 17th Street, NW                    | Washington, DC 20006  | (202) 835-5513             |
| SunTrust Bank                             | Derrick Mims          | Senior Vice President                         | 1445 New York Avenue, NW               | Washington, DC 20005  | (202) 879-6349             |
| United Bank                               | Tom McCracken         | Executive Vice President - Commercial Lending | 1875 I Street, NW                      | Washington, DC 20006  | (202) 496-4035             |
| WashingtonFirst Bank*                     | Jay Brigania          | Vice President                                | 1500 K Street, NW                      | Washington, DC 20006  | (202) 587-7011             |

\*Bank of Georgetown and WashingtonFirst are chartered by the District of Columbia. The other banks are supervised by Federal and/or other State agencies.

\*\*Please note: List is not inclusive.